



## KENTUCKY MANUFACTURING EXTENSION PARTNERSHIP

The Kentucky Manufacturing Extension Partnership (KMEP) is a statewide, not-for-profit partnership that provides assistance and training to help manufacturers of all sizes grow, improve their manufacturing and business strategies and processes, adopt advanced technologies, increase productivity, reduce costs, and improve competitiveness. KMEP's cost effective services give companies the tools to be competitive. Whether it is a spot solution or total transformation, all technical assistance and training is customized to fit their objectives.

KMEP provides manufacturers with services they need to achieve a 20/20 balance: at least 20% growth to their top line, along with at least 20% decrease in bottom-line costs. These services address top-line growth for clients, specifically focusing on identifying new sales, developing new products, entering new markets, and deploying new business models. With professionals averaging over 20+ years of applicable in-industry experience, KMEP can deliver the training and services needed to address the full spectrum of needs faced by businesses and the industry.

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2023



**\$113.9 Million**

Total Increased/Retained Sales



**1,160**

Total Increased/Retained Jobs



**\$76.4 Million**

New Client Investments



**\$24.7 Million**

Cost Savings

## CONTACT US



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## WIRECRAFTERS: LEADERSHIP AND CULTURE DEVELOPMENT

**ABOUT WIRECRAFTERS, LLC.** WireCrafters has grown to become the nation's leading producer of wire partition products. The Louisville-based company provides its customers with creative solutions for their safety, security, and storage needs, while meeting commitments for exceptional quality.

**THE CHALLENGE.** The company's growth combined with a significant number of new employees onboarded since the COVID pandemic, resulted in a need for a leadership and culture development program. This program supported the company's ongoing objective to be a world class organization. For help, WireCrafters turned to KY-MEP, part of the MEP National Network™.

**MEP CENTER'S ROLE.** KY-MEP worked with the WireCrafters leadership team to develop a custom program focused on leadership, culture, and teamwork development. The program included classroom training combined with individualized coaching and mentoring sessions.

**"The KY-MEP Leadership and Culture Development program was a key piece of the puzzle in supporting our efforts to be World Class."**

-Richard Horn, VP of Operations



## RESULTS



**36** team members trained



**\$189,000** in expected savings in quality improvement and overtime cost reduction annually



**\$3,900,000** expected in improved labor efficiency over 3 years



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