









### TEXAS MANUFACTURING ASSISTANCE CENTER (TMAC)

TMAC delivers hands-on business management, technology and operations solutions to a wide range of businesses, including manufacturing, distribution, logistics, construction, health care and government. We have a wide array of services that accelerate profitable growth by developing and improving products, processes, technologies and people. Our mission is to increase the global competitiveness of the Texas economy by working to grow the extended manufacturing enterprise. We understand the issues our customers face on a daily basis. Whether you are in operations, human resources, maintenance, an executive leader, or any other area of your company, TMAC is on your side. TMAC doesn't leave a to-do list for you to navigate alone. Because of our hands-on approach, we work with you to achieve dramatic results and impact. Our objective is not to implement these methodologies to you or for you, but rather with you to develop your in-house expertise so that improvements are sustainable for today and into the future.

## **ECONOMIC IMPACT**

MEP Center impacts are based on clients surveyed in FY2023



\$403.2 Million
Total Increased/Retained Sales



3,405

Total Increased/Retained Jobs



\$466.3 Million
New Client Investments



**\$297.1 Million** 

Cost Savings

# **CONTACT US**



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# TEXAS SUCCESS STORY

#### TOP LABELS, INC. INVENTORY MANAGEMENT SYSTEM

ABOUT TOP LABELS. Top Labels, Inc., is a Texas-based customized label manufacturer located in El Paso. Since 1997, Top Labels has specialized in manufacturing high quality labels and traceability solutions for the manufacturing industry. Their product line includes product labels, industrial labels, circuit board labels, thermal transfer labels, direct thermal, polyamide labels, vinyl labels and many more. Top Labels makes the ordering process easy - send them your custom labels requirements, get your quote and confirm your order. Top Labels is a ISO 9001 and UL certified company.

THE CHALLENGE. Over the years, the company has grown steadily, expanding its customer base and product offerings. However, Top Labels began to encounter a significant challenge due to the absence of a warehouse inventory management software. This situation resulted in several operational inefficiencies and difficulties in managing inventory effectively. Top Labels' reliance on manual inventory tracking through spreadsheets and paper records led to errors, stockouts, and difficulties in meeting customer orders on time. Inaccurate inventory counts resulted in discrepancies, missed sales opportunities and increased carrying costs. The absence of real-time visibility, reporting, and integration hampered decision making, order fulfillment efficiency, and synchronization with customer demand, leading to delays, customer dissatisfaction, and potential financial implications.

MEP CENTER'S ROLE. Recognizing the challenges posed by their current inventory management practices, Top Labels, Inc.. decided to invest in a warehouse inventory management software and turned to TMAC, part of the MEP National Network™, for help. TMAC recommended implementation of barcode location and helped the company to build customized software to implement in their system. By implementing a dedicated system, Top Labels will be able to streamline their inventory operations, improve accuracy, and enhance overall efficiency. The new software offers real-time inventory visibility, and advanced reporting capabilities. With these enhancements, Top Labels, Inc., expects to optimize inventory levels, reduce carrying costs, improve customer satisfaction and position themselves for continued growth in the custom label industry.

"We express our sincere gratitude to TMAC for their invaluable support in developing and implementing our inventory management software. Their expertise and commitment to providing a customized solution have played a vital role in our achievements. With TMAC's assistance, we have achieved streamlined operations,increased efficiency, and better control over our inventory. Their cost-effective approach and exceptional customer service have exceeded our expectations. We appreciate their partnership and eagerly anticipate continued collaboration as we pursue further growth and success in our industry."

-Eduardo Caraveo, Manufacturing Manager





### **RESULTS**



\$10,000 in cost savings



Streamlined processes, improved accuracy, real-time visibility, efficient order fulfillment.



Inventory management software developed and implemented



