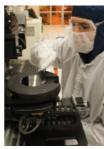


VIRGINIA







GENEDGE

GENEDGE is the Commonwealth of Virginia's management and technology consulting enterprise. Our mission is to be Virginia's best public resource to help manufacturing and industry innovate, compete, and grow. We deliver consulting based expertise and technology transfer to nearly 200 companies each year.

Our team helps clients strategically expand, diversify, improve top & bottom line results, create jobs, and sustain employment. GENEDGE is part of the MEP National Network™, which provides access to industry-wide services and proven, results-based solutions. GENEDGE affiliates include the Manufacturing Technology Center (MTC) in Wytheville, VA and a premier network of over 50 partners and service providers. For more information please visit www.genedge.org.

ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2023



\$535.8 Million
Total Increased/Retained Sales



1,026

Total Increased/Retained Jobs



\$81.5 MillionNew Client Investments



\$682.9 Million

Cost Savings

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VIRGINIA SUCCESS STORY

INTERTAPE POLYMER GROUP (IPG) LOOKS TO GENEDGE IN PREPARATION OF ISO 99001/ISO 14001 RECERTIFICATION

ABOUT INTERTAPE POLYMER. Intertape Polymer Group (IPG) is a global provider of packaging and protective solutions across a diversified set of geographies and end-markets. The company develops, manufactures, and sells a variety of solutions including paper and film-based pressure-sensitive and water-activated tapes, stretch and shrink films, protective packaging, woven and non-woven products, and packaging machinery.

THE CHALLENGE. As IPG continued to scale its global presence and diverse range of products, the IPG facility in Danville, Virginia, sought ISO 9001 and ISO 14001 recertification. Facing resource constraints to conduct internal audits and recognizing the importance of maintaining both ISO 9001 and ISO 14001 recertification's, IPG Danville sought the expertise of GENEDGE, a valuable partner in their pursuit of operational excellence and part of the MEP National Network™.

MEP CENTER'S ROLE. GENEDGE collaborated closely with IPG Danville to ensure that their robust quality and environmental management systems aligned with ISO 9001 and ISO 14001 requirements. The partnership involved conducting thorough audits of existing processes, identifying areas for improvement, and devising strategies to enhance overall operational efficiency and environmental sustainability across IPG's global operations. GENEDGE's expertise provided a fresh perspective and recommendations to improve IPG's quality and environmental management systems and supported IPG's successful recertification process.

IPG successfully navigated the complexities of preparing for the ISO 9001 and ISO 14001 audits and, today, IPG stands as a certified ISO 9001 and ISO 14001 organization, showcasing its commitment to quality, environmental sustainability, and continuous improvement in the development, manufacturing, and sale of packaging and protective solutions worldwide. The successful collaboration with GENEDGE has not only led to certifications but has also laid the foundation for sustained excellence, reinforcing IPG's position as a global leader in the industry.

"Working with GENEDGE was instrumental in helping us achieve our ISO 9001 and ISO 14001 recertification goals. Their expertise and guidance empowered our team to not only achieve recertification requirements but also improve our overall operations and environmental practices. GENEDGE provided valuable resources which positively impacted our quality and environmental management systems. We continue to be well-positioned to deliver top-notch, environmentally sustainable solutions to our customers across diverse geographies and end-markets."

-Philip Kauneckas, Operations Manager

The MEP National Network™ is a unique public-private partnership that delivers comprehensive, proven solutions to U.S. manufacturers, fueling growth and advancing U.S. manufacturing.





RESULTS



10 created or retained jobs



\$100,000,000 in new or retained sales



\$70,000 in new investment



\$10,000 in cost savings

