



## MANUFACTURING-WORKS

For more than 20 years Manufacturing-Works has been delivering training, experience, and solutions for creating value. With our partners we're here to help Wyoming businesses to grow to their full potential. We provide broad technical assistance, engineering solutions, general business assistance, marketing assistance, and financial counseling. We are committed to helping businesses by delivering solutions for creating wealth and, in conjunction with others, we can deliver complete solutions for companies. Manufacturing-Works is a not-for-profit organization with professionals positioned throughout Wyoming, with current offices located in Laramie, Casper, Cheyenne, Sheridan, and Afton. Manufacturing-Works' mission is to assist Wyoming manufacturers, producers and entrepreneurs, in growing their revenues, increasing their productivity and performance, and strengthening their global competitiveness. We are Wyoming's most trusted resource for manufacturers.

### COVID-19 RESPONSE DETAILS

- Manufacturing Works has a COVID-19 website available and is involved in a number of activities to help manufacturers in Wyoming.
- They are working to set up 3D printers to help produce face masks for local use.
- They are working with local supply chains to help produce hand sanitizer, to develop a replacement filter for the N95 mask, and to manufacture sodium hypochlorite for disinfecting facilities.

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2023



**\$91.9 Million**

Total Increased/Retained Sales



**237**

Total Increased/Retained Jobs



**\$8.3 Million**

New Client Investments



**\$8.5 Million**

Cost Savings

## CONTACT US



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## SCHLAGEL: SETTING A NEW STANDARD IN SAFETY, QUALITY, AND EFFICIENCY

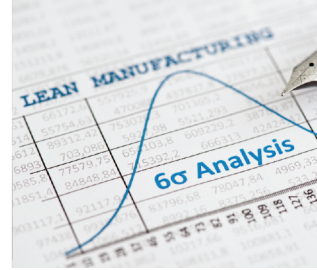
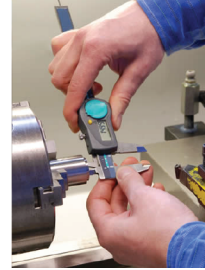
**ABOUT SCHLAGEL MANUFACTURING.** Schlagel Manufacturing is a thriving farm implement equipment manufacturing and design company located in Torrington, Wyoming. Since its inception over 30 years ago, the company has experienced rapid growth and has established itself as a trusted provider of high-quality equipment designed to meet the needs of farmers, ranchers, and construction workers alike. With a strong commitment to customer satisfaction, Schlagel boasts a dedicated team of professionals who offer customized solutions tailored to each customer's needs.

**THE CHALLENGE.** Schlagel sought to strengthen its market position by improving organizational safety, quality and efficiency. Having previously collaborated with Manufacturing Works (MW), part of the MEP National Network™, Schlagel engaged MW to explore potential pathways, associated costs, and available funding options for the project.

**MEP CENTER'S ROLE.** MW, initiated the process by conducting a business assessment to outline a roadmap for enhancements. Subsequently, MW facilitated a connection between Schlagel and CS Consulting, a trusted vendor specializing in safety. After a successful initial call, the project began with the establishment of a clear scope of work. Moreover, MW partnered with Wyoming Workforce Services to aid in applying and securing a training grant, significantly reducing the cost of safety training for Schlagel. Impressed by these accomplishments, Schlagel turned to MW for additional support in identifying a new shipping provider and implementing a new ERP system, aiming to further boost efficiency and profitability.

**"Manufacturing Works has continued to help Schlagel Manufacturing improve our processes by improving safety, efficiency, and profitability."**

-Bryan Schlagel, Owner of Schlagel Manufacturing



## RESULTS



**\$1,300,000** increase in sales over the previous year



**\$9,691** training grant



A safer and more efficient workplace created

