



KANSAS MANUFACTURING SOLUTIONS

The Kansas Manufacturing Solutions was founded in 1991 with a simple purpose: to help companies realize never ending growth in the rapidly changing global marketplace. Kansas Manufacturing Solutions is a not-for-profit corporation that is supported by a public and private partnership of Kansas companies, the Kansas Department of Commerce and the National Institute of Standards and Technology Manufacturing Extension Partnership (NIST MEP). NIST MEP is part of the U.S. Department of Commerce with a mission to help make American businesses more innovative at home and more competitive abroad.

Kansas Manufacturing Solutions works directly with area manufacturers to provide expertise and services tailored to their most critical needs, ranging from process improvement and workforce development, to business practices, exporting and supply chain. Additionally Kansas Manufacturing Solutions connects manufacturers with government and trade associations, universities and research laboratories and a host of other public and private resources to help them realize individual goals.

ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2024



\$321.8 Million

Total Increased/Retained Sales



2,339

Total Increased/Retained Jobs



\$122.1 Million

New Client Investments



\$14.3 Million

Cost Savings

CONTACT US



14425 College Blvd
Suite 120
Lenexa, KS 66215-2317



(913) 649-4333



www.wearekms.com



tstovall@wearekms.com



**KANSAS
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Trusted Advisors for Growth

THE OPTIMAL FACILITY LAYOUT

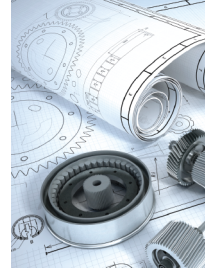
ABOUT SUMMIT TRUCK BODIES. Located in Wathena, Kansas, Summit Truck Bodies specialize in crafting service trucks that are tough and reliable. Every truck built by Summit Truck Bodies is engineered with precision and purpose, using premium materials and advanced manufacturing techniques. Their goal is to simply deliver solutions tailored to the needs of their customers and build trucks to the highest standards. Furthermore, safety is at the heart of everything Summit Truck Bodies does. Their service and lube trucks are designed to help reduce risks in the field so their customers can focus on getting their job done.

THE CHALLENGE. Summit Truck Bodies purchased a new facility and sought expertise in optimal facility layout. The company requested expertise from KMS, part of the MEP National Network™, to provide insights, best practices, efficiencies, and challenge their assumptions.

MEP CENTER'S ROLE. Kansas Manufacturing Solutions conducted a thorough review and analysis of Summit Truck Bodies' planned newly-built 200,000-square-foot manufacturing facility. A detailed findings report challenged their assumptions, offered insights, included discoveries made, and provided recommendations to improve setup, layout, and production processes.

"Appreciate working with KMS. They've been a good asset and expect to work with them in the future."

-Chris Walter, Plant Manager



RESULTS



\$25,000,000 in new investment in building new plant and equipment.



\$50,000 in cost savings hiring skilled and resourceful employees within company



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