

KANSAS MANUFACTURING SOLUTIONS

The Kansas Manufacturing Solutions was founded in 1991 with a simple purpose: to help companies realize never ending growth in the rapidly changing global marketplace. Kansas Manufacturing Solutions is a not-for-profit corporation that is supported by a public and private partnership of Kansas companies, the Kansas Department of Commerce and the National Institute of Standards and Technology Manufacturing Extension Partnership (NIST MEP). NIST MEP is part of the U.S. Department of Commerce with a mission to help make American businesses more innovative at home and more competitive abroad.

Kansas Manufacturing Solutions works directly with area manufacturers to provide expertise and services tailored to their most critical needs, ranging from process improvement and workforce development, to business practices, exporting and supply chain. Additionally Kansas Manufacturing Solutions connects manufacturers with government and trade associations, universities and research laboratories and a host of other public and private resources to help them realize individual goals.

ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2023



\$199.8 Million

Total Increased/Retained Sales



5,308

Total Increased/Retained Jobs



\$69.2 Million

New Client Investments



\$25.9 Million

Cost Savings

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Trusted Advisors for Growth

PROJECT MANAGEMENT SUCCESS

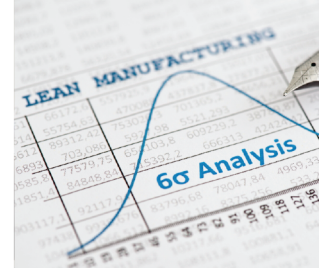
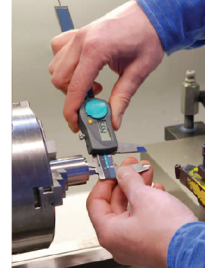
ABOUT UNITED ROTARY BRUSH CORPORATION. United Rotary Brush Corporation has over 80 years of combined experience in rotary broom design, manufacturing and sales. They have repeatedly set the industry standard for quality, value, and service. United Rotary Brush Corporation is headquartered in Olathe, Kansas and employs approximately 200 people. United Rotary Brush manufacturing teams are world class and strategically located to meet regional needs. They ensure consistent product performance, quality, and availability. United Rotary Brush provides customers with the greatest value in Rotary Brooms and Engineered Brushes.

THE CHALLENGE. United Rotary Brush was in need of help with a large, tactical detailed strategic plan and execution for their plant move from Lenexa to Olathe, KS. United Rotary Brush consolidated two buildings into one after lease ended for both locations. The Director of Supply Chain Management for United Rotary Brush relied on Kansas Manufacturing Solutions (KMS), part of the MEP National Network™, for competency and skill set. The company needed an experienced advisor to provide insight, ask the right questions, challenge assumptions, and provide oversight and a detailed project management plan for the move and relocation setup.

MEP CENTER'S ROLE. The primary focus of any project is to have it delivered successfully on time, under budget, and within scope. KMS provided the expertise needed to avoid scope creep, and keep the team focused on their goals. KMS also provided project management oversight, including planning and managing plant relocation from start to completion. This included, but was not limited to, developing a detailed project charter and a project plan, tracking costs, facilitating meetings, setting and managing expectations, and more. KMS managed expectations and communications with key stakeholders from United Rotary Brush and external vendors to ensure on time tracking and delivery within scheduled timeframes.

"We could not have made this move without KMS involvement and expertise. In the end this project became a nonevent."

-Chris McIntyre, Director of Supply Chain Management



RESULTS



\$1,200,000 in cost savings



\$10,000 invested in new hire training after plant relocation



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