NEW JERSEY MANUFACTURING EXTENSION PROGRAM (NJMEP)

New Jersey Manufacturing Extension Program, Inc. (NJMEP) is a not-for-profit company that works with New Jersey’s small to mid-sized manufacturers to help them become more efficient, profitable and globally competitive. NJMEP’s cost saving strategies and growth initiatives such as lean manufacturing and business process improvements have helped hundreds of companies save an average of 20% of the time, effort, or costs associated with their business and manufacturing processes.

NJMEP’s training processes and methodologies are designed to specifically meet the needs of manufacturers and provides companies with training and tools to continuously improve productivity, grow, and compete both locally and globally. Backed by National Institute of Standards and Technology’s Manufacturing Extension Partnership (NIST MEP), NJMEP has access to a vast number of both public and private resources and certified trainers with 20+ years of experience in business and industry. NJMEP staff experts play an important role in assessing needs and determining a course of action. Located throughout the state, the experts have worked their entire career in manufacturing, and several have owned their own businesses. Their job is to identify opportunities to improve business, or to assist you in implementing solutions you’ve already identified.

ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2018

- $217.2 Million Total Increased/Retained Sales
- 3,215 Total Increased/Retained Jobs
- $75.1 Million New Client Investments
- $16.9 Million Cost Savings

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The MEP National Network™ is a unique public-private partnership that delivers comprehensive, proven solutions to U.S. manufacturers, fueling growth and advancing U.S. manufacturing.
NEW JERSEY SUCCESS STORY

PRECISION CUSTOM COATINGS GOES THROUGH A LEAN TRANSFORMATION

ABOUT PRECISION CUSTOM COATINGS LLC. Precision Custom Coatings LLC manufactures and distributes interlining products. The company offers woven, nonwoven, and knitted fusible; needle punch and fiberfill; top fuse and sew-ins interlinings. Additionally, it provides adhesives, taping solutions, stretch linings, mattress and pillow encasing allergen-proof fabrics, and mattress protectors. The company caters to Filtration, bedding, automotive, and apparel markets. Precision Custom Coatings LLC was founded in 1987 and is headquartered in Totowa, New Jersey.

THE CHALLENGE. The cluttered environment of the factory floor and machine shop mitigated their process flows and could negatively impact production and the quality of work.

MEP CENTER’S ROLE. Precision Custom Coatings recognized the need for Lean training in order to avoid hurting their overseas and domestic position with major customers. Precision Custom Coatings embarked on their Lean journey with the help of NJMEP. The first step in the journey consisted of an on-site assessment and a recommendation on how 5S System techniques followed by introduction of Lean concepts can help all production workers. The 5S system is a Lean process that is organized around the following ideas: Sorting, Setting in Order, Shining, Standardizing and Sustain. The goal is to create specific places for paperwork, tools and equipment so that they can be located within 30 seconds. The 5S process relies on employees taking control of their work areas and suggesting and implementing improvements. Satisfied with the training, Precision Custom Coatings began applying lean processes to the manufacturing floor. Floor level training and improvements have helped minimize the time spent travelling between different work stations and around misplaced equipment, resulting in increased work efficiency. They've worked at sustaining the changes they've made and to continually find new ways to make the process better, cleaner, and faster.

"Precision Custom Coatings has seen growth in both sales and employee size since working with NJMEP. Our staff has put into practice lean manufacturing skills, and the training has had a lasting impact on our company’s day-to-day routine. 5S is far more than just straightening up and cleaning. It involves reviewing and re-thinking each employee’s activity, and making sure their work area supports their work. NJMEP’s assistance has proven vital to both our short and long-term successes."

-Mohammed Kovangji, Director of Operations

RESULTS

- Increased sales of $1,300,000
- Cost savings $150,000
- Savings on Investment $50,000
- Workforce practices investment of $99,000
- 5 Employees retained