



## SOUTH CAROLINA MANUFACTURING EXTENSION PARTNERSHIP (SCMEP)

The South Carolina Manufacturing Extension Partnership (SCMEP) is a private, non-profit group that serves as a proven resource to South Carolina businesses, providing them with a range of innovative strategies and solutions. An affiliate of the National Institute of Standards and Technology (NIST), SCMEP operates under the US Department of Commerce to promote innovation and industrial competitiveness. At SCMEP, we use a strategic, hands-on, partnering approach to help South Carolina companies improve their competitiveness, performance, and profitability in today's increasingly demanding global economy. When working with SCMEP, you gain access to resources that give you the competitive edge!

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2024



**\$577.9 Million**

Total Increased/Retained Sales



**4,861**

Total Increased/Retained Jobs



**\$657.9 Million**

New Client Investments



**\$84.6 Million**

Cost Savings

## CONTACT US



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## HARSCO RAIL MAKES NEW INVESTMENTS, SEES COST SAVINGS, AND RETAINS JOBS FOLLOWING SCMEP'S BLUEPRINT READING WORKSHOPS

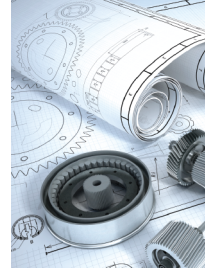
**ABOUT HARSCO RAIL.** Located in West Columbia, South Carolina, Harsco Rail's origins started in 1909 with the foundation of Fairmont Railway Motors. Throughout the years, the company has grown with the times, adjusting products and services to meet industry demands. Today, Harsco Rail is positioned to develop and deliver new ideas for maintaining track structures around the world.

**THE CHALLENGE.** Harsco Rail was looking to improve the ability of the assembly team in reading blueprints to reduce errors. The company wished to have three waves of training for up to 36 associates. Harsco turned to trusted advisor SCMEP, part of the MEP National Network™, for help.

**MEP CENTER'S ROLE.** SCMEP was able to deliver the Blueprint Reading workshop on-site using Harsco Rail prints. SCMEP's expert resource delivered three, one-day, workshops which included the following content: Intro to Blueprint Reading; Lines; Views; and Dimensioning and Tolerance.

**"We appreciate working with SCMEP and found their knowledge and expertise to be helpful in our ability to grow."**

-Debbie Fales, Director of Operational Excellence



## RESULTS



5 jobs retained



**\$150,000** in new investment in areas other than workforce



**\$65,000** invested in workforce practices



**\$20,000** in cost savings



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