

## SOUTH CAROLINA MANUFACTURING EXTENSION PARTNERSHIP (SCMEP)

The South Carolina Manufacturing Extension Partnership (SCMEP) is a private, non-profit group that serves as a proven resource to South Carolina businesses, providing them with a range of innovative strategies and solutions. An affiliate of the National Institute of Standards and Technology (NIST), SCMEP operates under the US Department of Commerce to promote innovation and industrial competitiveness. At SCMEP, we use a strategic, hands-on, partnering approach to help South Carolina companies improve their competitiveness, performance, and profitability in today's increasingly demanding global economy. When working with SCMEP, you gain access to resources that give you the competitive edge!

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2023



**\$2.4 Billion**

Total Increased/Retained Sales



**4,653**

Total Increased/Retained Jobs



**\$257.8 Million**

New Client Investments



**\$124 Million**

Cost Savings

## CONTACT US



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SOUTH CAROLINA  
MANUFACTURING  
EXTENSION  
PARTNERSHIP

## SEALEVEL SYSTEMS INCORPORATED INCREASES SALES FOLLOWING SCMEP'S CMMC COMPLIANCE SERVICES

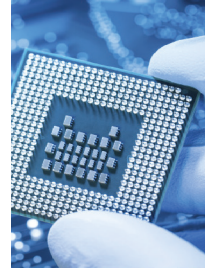
**ABOUT SEALEVEL SYSTEMS INCORPORATED.** Since 1986, Sealevel has redefined design, engineering, and manufacturing for industrial computers, Ethernet serial servers, USB serial, PCI Express and PCI bus cards, and software. Located in Liberty, South Carolina, Sealevel offers over 350 core products, available in nearly every configuration imaginable, as well as custom design capabilities and a state-of-the-art manufacturing process. The company employs over 90 people.

**THE CHALLENGE.** Sealevel Systems was looking to increase their business by capturing a potential opportunity with General Electric that would support the manufacture of the company's wind turbines and gas turbines. The company contacted SCMEP, part of the MEP National Network™, for help.

**MEP CENTER'S ROLE.** SCMEP resources provided support to ensure Sealevel was able to comply with the Department of Defense's Cybersecurity Maturity Model Certification (CMMC). Achieving compliance with this standard allowed the company to bid and ultimately be awarded the GE contract worth approximately \$36 million. Sealevel is also a long-standing member of SCMEP's OpExChange peer-to-peer benchmarking and best practices group. The company's involvement in this group has resulted in a range of operational improvements. This in turn allowed existing sales to be retained, costs to be reduced, and gave the owners confidence to invest in new plant equipment, workforce development initiatives, and information systems.

"Sealevel has experienced unprecedented growth over the past three years. Our partnership with SCMEP has helped ameliorate some of the challenges associated with that growth by providing direct support for our cybersecurity initiatives as well as an awareness of the tools employed by our fellow SC manufacturers. As a result, we're on a great trajectory to ensure continued expansion and to meet future opportunities with intentional infrastructure and strategies."

-Brandon Hansen, COO



## RESULTS



85 jobs retained, 7 created



\$36,000,000 in new sales,  
\$18,000,000 retained



\$1,500,000 invested in plant  
equipment, \$250,000 in  
information systems, \$42,000  
in workforce



\$1,000,000 in cost savings,  
\$35,000 in investment savings



\$100,000 in new products



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