

SOUTH DAKOTA MANUFACTURING AND TECHNOLOGY SOLUTIONS

The South Dakota Manufacturing and Technology Solutions' mission is "To provide solutions which will assist all of South Dakota manufacturers to prosper and grow". We support industry and business in the workplace—whether that's in the office, on the factory floor, at a hospital, in a bank, or on the job site. With our manufacturing experts and network of industry resources, we provide the change that makes the significant difference between surviving and thriving. Our tailored solutions, university and community connections, and engineering know-how can help your company stay abreast of the latest technologies and best practices in engineering and business management. Ultimately, our aim is to help you increase productivity, efficiency, safety and quality. As a result, your profits rise and your business thrives. Our vision is "To be the first choice of South Dakota manufacturers, as a trusted partner, to advance their economic prosperity and become best in their markets". Backed by National Institute of Standards and Technology (NIST), South Dakota Manufacturing and Technology Solutions has access to a vast number of both public and private resources and certified trainers with experience in business and industry.

ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2023



\$5.6 Million

Total Increased/Retained Sales



44

Total Increased/Retained Jobs



\$5.6 Million

New Client Investments



\$1.2 Million

Cost Savings

CONTACT US



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COMMITMENT TO QUALITY PROVIDES COMPETITIVE EDGE & PATH TO GROWTH

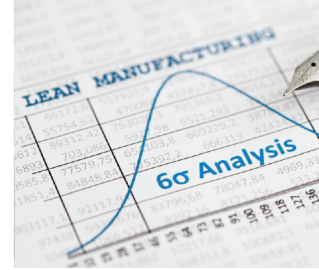
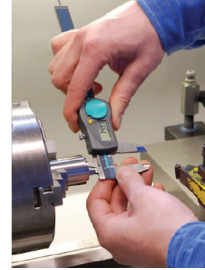
ABOUT FLEXIT. FlexIT USA Inc (FlexIT) is a premier provider of hydraulic hose assemblies. FlexIT builds hydraulic assemblies for major OEMs, and the company's products are installed in combines, tractors, UTVs, mowers, and a wide range of additional construction and agricultural equipment. Located in Brandon, South Dakota, the manufacturer employs approximately 70 people at that location. FlexIT also operates a manufacturing facility in Anderson, South Carolina, that opened in 2023.

THE CHALLENGE. First earning its ISO 9001: 2015 Certification in 2019 at its Brandon facility, the scope of FlexIT's certification included hydraulic hose assembly, bulk hydraulic hose, hydraulic hose fittings, and custom hydraulic hoses. In order to maintain this certification and keep the company competitive in its markets, FlexIT needed to invest in continued evaluation of its quality systems. FlexIT turned to SD Manufacturing & Technology Solutions (MTS), part of the MEP National Network™, for help.

MEP CENTER'S ROLE. FlexIT worked with MTS to complete an ISO 9001: 2015 internal audit of its management and quality systems to ensure that its customers continue to receive quality products and services. Director of Operations Chris Swier also engages with MTS on a number of programs, including the C-Suite peer group and Lean Certification Course. Swier credits MTS services with boosting FlexIT's growth.

"I am very pleased to have the access to industry experts available to help our business grow. Without the programs and advice SDMTS offers to FlexIT USA, our growth would be significantly muted."

-Chris Swier, Director of Operations



RESULTS



24 jobs created, 31 retained



\$8,000,000 in retained sales



\$7,000,000 in increased sales



\$6,200,000 in new investment, including plant, equipment, and processes



\$280,000 in cost savings

