TEXAS MANUFACTURING ASSISTANCE CENTER (TMAC)

TMAC delivers hands-on business management, technology and operations solutions to a wide range of businesses, including manufacturing, distribution, logistics, construction, health care and government. We have a wide array of services that accelerate profitable growth by developing and improving products, processes, technologies and people. Our mission is to increase the global competitiveness of the Texas economy by working to grow the extended manufacturing enterprise. We understand the issues our customers face on a daily basis. Whether you are in operations, human resources, maintenance, an executive leader, or any other area of your company, TMAC is on your side. TMAC doesn't leave a to-do list for you to navigate alone. Because of our hands-on approach, we work with you to achieve dramatic results and impact. Our objective is not to implement these methodologies to you or for you, but rather with you to develop your in-house expertise so that improvements are sustainable for today and into the future.

ECONOMIC IMPACT
MEP Center impacts are based on clients surveyed in FY2018

- $775.8 Million Total Increased/Retained Sales
- 3,932 Total Increased/Retained Jobs
- $201.5 Million New Client Investments
- $118.6 Million Cost Savings

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The MEP National Network™ is a unique public-private partnership that delivers comprehensive, proven solutions to U.S. manufacturers, fueling growth and advancing U.S. manufacturing.
LEAN TOOLS INCREASE SALES BY REDUCING LEAD TIMES

ABOUT EL PRADO STONE. Champion Stone Company, LLC. is a rock quarry with six employees located in the Lueders Basin in Texas. Lueders stone is a preferred building material among architects, engineers, contractors, and masons because it is harder and denser than most other limestone types. It absorbs less water than other limestone, withstands extreme weather, and maintains its natural appearance better than other natural stones. In 2015, Champion Stone was acquired by El Prado Stone, LLP.

THE CHALLENGE. El Prado Stone had a vision for Champion Stone that included increasing the overall output and efficiency of the company’s value-added processes: cutting, chopping, sizing, finishing, and shipping stone. The new owners reached out to TMAC, part of the MEP National Network™, for assistance in achieving their desired levels of increase in production throughput. TMAC advised Champion Stone to utilize the Lean Methodology to identify waste reduction opportunities and equipment solutions in the priority areas. The first priority area was the company’s belt saw operation, which had a 14-week back log.

MEP CENTER’S ROLE. TMAC performed day-long production delay studies on the belt saw operation, determining, in detail, the areas of waste impacting throughput time. Each belt saw had two independent cutting benches. The analysis revealed that set-up time was taking far too long, and was out sync with the production running time. TMAC suggested using the Lean tool of Setup Reduction or SMED (Single Minute Exchange of Dies) to address this issue. The study also revealed that during the cutting time of one bench, the second bench could be unloaded and reloaded internal to the cutting time of the first bench. TMAC worked directly with the operators to identify all the changeover process steps that needed to take place while the belt saw was cutting on the alternate bench. The process factored in downtime to allow operators to program the cutting bench prior to running the belt saw.

The Lean improvements reduced waste, decreasing the costs associated with processing and boosting productivity. Through additional training and practice, Champion Stone increased the belt saw run time by a significant margin, bringing the back log down to under four weeks. Customers appreciate the shorter lead times, positively impacting sales.

"Not only did the increase in efficiency reduce cost, but we were able to increase sales given the shorter lead times from order to delivery."

-George Karutz, General Partner