

CYBERSECURITY EVENT LEADS TO ASSESSMENT WITH ACTION PLAN FOR CLIENT

ABOUT VARTECH SYSTEMS, INC. VarTech Systems, Inc is the leading manufacturer of ruggedly built displays, LCD/computers, workstations, and computer solutions designed to perform in harsh environments and demanding applications. Today, VarTech Systems' products are used in virtually every industrial sector in a wide variety of applications. The displays and computer workstations can be found in industrial areas such as mining, marine vessels, oil and gas, food processing, pharmaceutical, vehicle mount applications, and transportation.

THE CHALLENGE. On November 1st, 2017, the MEP of Louisiana (MEPOL), part of the MEP National Network™, held a cybersecurity event at the American Red Cross Building in Baton Rouge, Louisiana. The event was held in partnership with the Louisiana Procurement Technical Assistance Center (PTAC) with the title "Cybersecurity for Manufacturers and Businesses" and focused on developing an action plan. VarTech Systems, Inc was among the manufacturers who attended and connected with Operations Director Dr. Ali Ahmad, at the event for a more in depth evaluation of the cybersecurity measures within their business.

MEP CENTER'S ROLE. MEP of Louisiana Operations Director Dr. Ali Ahmad performed a Cybersecurity Assessment for DFARS compliance with VarTech Systems, Inc in December 2017. The cybersecurity assessment for DFARS compliance involved project planning, a facilitated discussion on cybersecurity Readiness, determination of additional information needed, and action items resulting in a safer facility environment. As a result of the MEP of Louisiana conducting the cybersecurity assessment for DFARS compliance, the client experienced an abundance of impact from the project. The results of the project included a system security report that assessed various cybersecurity controls in place and a plan of actions/milestones for the areas where additional controls might be need. The client is looking forward to ongoing business growth as a result of the implementation of MEP of Louisiana's recommendations.

"The MEP of Louisiana was a pleasure to work with on this project. We had just about reached panic-mode when he was able to come on board and break everything down for us so we could understand and move forward. His attention to detail helped us to understand and put together our compliance documentation on time. I hope that we have an opportunity to work with the MEP of Louisiana in the future."

-Fred Goodspeed, Jr., Marketing Manager

RESULTS



\$1,800,000 in new or retained sales



\$41,800 in cost savings



39 new or retained jobs



\$149,360 in new investment

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