

ASSESSMENTS HELP COMPANY REPOSITION

ABOUT PROGRESSIVE INDUSTRIES. Progressive Industries is part of a family of locally owned companies in Morgantown, WV. The company's history dates back to the late 1950s in Monongalia County as one of the country's first underground mining equipment repair and rebuild shop. The 52,000-sq-ft facility employs about 20 people manufacturing, rebuilding, and repairing equipment for mining, oil and gas, and general industry.

THE CHALLENGE. Progressive Industries enjoyed decades of steady work. However, being largely dependent on a single industry left the company vulnerable when that industry hits difficult times. When West Virginia's mining industry began to slow down, the workforce of 45 dwindled to less than 10 employees. The company was left with few resources and a need to better position themselves for diversification into industries other than underground mining. The WVMEP team met with the leadership of Progressive Industries to put together a plan to help them position the company for a more stable future.

MEP CENTER'S ROLE. WVMEP conducted multiple on-site technical assessments with assistance from the Progressive Industries staff, including a lean process assessment, a safety assessment, and an energy assessment. To complete each assessment, the WVMEP completed interviews of key members of the Progressive Industries staff, participated in facility observations, and concluded with training and guidance to the employees regarding the concepts discussed. In addition, following completion of the technical assessments, WVMEP led Progressive Industries in a value stream mapping event for one of their regular rebuild products. This multi-day project provided training on the concepts of value stream mapping, creation of a current state map, list of potential areas of non-value added activities and potential reasons for causes for these issues. Following the event, WVMEP provided Progressive Industries with a current state map along with recommendations and an action plan to move forward.

Lastly, WVMEP also assisted with a complete redesign of the Progressive Industries website. The goal of this portion of the project was to update the outdated content and overall look of the website. Progressive wanted consistency among their digital and printed marketing efforts, in addition to developing new features, content and functionality, which WVMEP provided.

"The MEP helped us with programs and studies that we could not do ourselves and didn't know who to turn to. Any question we had - even if it didn't have to do with what we were working on they gave us direction. It was a really tough time for us and they gave us support and confidence in areas that we had never thought of. The value stream mapping, for me, was amazing. I think the process and the way they worked with our staff was wonderful. I would recommend it for anyone."

-Heather Cyphert, Owner

RESULTS



5 energy-related recommendations, the lighting recommendation will save \$5,600/year



60 separate process improvement recommendations were made



safety issues were identified which could save \$74,782



immediate action plan of 9 recommendations from the Value Stream Mapping

CONTACT US



317 Mineral Resources Building
PO Box 6070
Morgantown, WV 26506



(304)290-8425



www.wvmep.com

