

ASSISTANCE WITH ISO 9001:2015 TRANSITION HELPS  
CUSTOMER RETAIN SALES

**ABOUT ROSENE MACHINE.** Rosene Machine, Inc. operates a variety of Computer Numeric Control (CNC) machines to produce custom parts in metal for a range of industries and applications. Rosene also serves the well-drilling and plumbing markets with internal pipe-cutting products. Rosene Machine was established as a part-time business by founder, Dennis Rosene. Rosene currently employs a staff of seven in Firth, Nebraska.

**THE CHALLENGE.** As a part manufacturer and fabricator to numerous suppliers, Rosene needed ISO certification to qualify for new markets and assure customers in multiple industries of their quality and reliability. They were also feeling pressure by some of their current customers to be ISO 9001:2015 certified.

**MEP CENTER'S ROLE.** Using the Nebraska MEP, Rosene Machine successfully went through ISO compliance and certification over a six-month period.

**"ISO certification is necessary for a parts supplier and custom fabricator like Rosene Machine, Inc. Without it, we cannot reach new customers with our expertise and service. The Nebraska MEP provided a cost-effective, on-site solution to train our staff to achieve the certification."**

-Dennis Rosene, President

## RESULTS



**\$300,000** in retained sales



**17,000** invested in software, training, and employee time



**2** jobs retained or created



Obtained ISO 9001:2015 certification in under **1** year

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