

## GREEN ROOF OUTFITTERS INCREASES AND RETAINS SALES WITH HELP FROM SCMEP'S DESIGN ENGINEERING SERVICES

**ABOUT GREEN ROOF OUTFITTERS.** Located in Charleston, South Carolina, Green Roof Outfitters is a total amenity space product provider, servicing all of U.S. and Canada. They are the world's most comprehensive provider of green roofs and amenity decks. The company started over a decade ago from the humble beginnings of just a green roof manufacturer, and through expanding opportunities, key partnerships, and great customer relationships, they have grown into what they are today.

**THE CHALLENGE.** Green Roof Outfitters was looking for assistance with engineering drawings for a new thin design pedestal system. They needed an engineering resource that could design for function and manufacturability.

**MEP CENTER'S ROLE.** SCMEP, the South Carolina MEP Center and part of the MEP National Network™, was able to provide Design Engineering Services by rendering engineering drawings of a new pedestal base. Product Design Services to create 3D models and 3D drawings for the thin design pedestal system were also provided.

"This is really a fantastic program! It has allowed us to grow and see things in a way we never would have been able to do on our own."

-Michael Whitfield, President

## RESULTS



\$265,000 in cost savings



\$24,500 in new investment



\$26,000 in new or retained sales



1 created or retained job

## CONTACT US



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