

## VIANT PUERTO RICO INC BECOMES A KEY COMPETITOR IN THE GLOBAL CONTRACT MEDICAL DEVICE MANUFACTURING MARKET

**ABOUT VIANT PUERTO RICO INC.** Viant Puerto Rico Inc is a medical device molding and assembly facility located in Vega Baja, Puerto Rico. The company supplies controlled environmental room grade molded components and assemblies to several medical device manufacturing companies in PR and abroad. Viant Puerto Rico Inc currently has 200 employees in various buildings with a total area of 72,000 square feet. Continues improvements in all processes, quality and compliance are critical for remaining competitive in a high volume, low margin contract business environment.

**THE CHALLENGE.** Cost and time constraints in the highly-competitive, highly-regulated medical device industry made it very difficult for Viant to find talented and/or experienced professionals to address continuous improvement projects.

**MEP CENTER'S ROLE.** PRiMEX, part of the MEP National Network™, has a number of consultants with continuous improvement backgrounds and offers companies flexibility in access to consultants specialized in areas such as project management, process and quality engineering, and facilities. PRiMEX has provided engineering support by bringing in high potential senior engineering consultants and students to execute important projects and introduce new products, helping Viant achieve local and federal regulatory compliance. This model gave Viant PR access to trained and proven consultants when the company needed them, and some of them also became regular employees, including Miguel Rodriguez, who began as a PRiMEX contractor role and was such a success he was kept on as an operations manager.

**"PRiMEX services have assisted Viant Puerto Rico to become a key competitor in the global contract manufacturing market. Their support helped Viant Puerto Rico to be selected the manufacturing facility for combination products (medical device/drug) out of 23 competing plants worldwide."**

-Migna Fontan, Plant Manager

## RESULTS



\$12,000,000 in retained sales



\$3,000,000 in new investment in facilities



\$800,000 in increased sales



\$275,000 in cost savings



10 new jobs and 50 jobs retained

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