

OMNITEK PARTNERS LLC RECEIVES ASSISTANCE WITH THE HELP OF MTEC

ABOUT OMNITEK PARTNERS LLC. Omnitek Partners, LLC, devotes itself to solving problems within the military, medical, and commercial marketplaces using advanced technology and products. Since the company's inception in 2000, Omnitek has worked very closely with customers during all phases of product development projects, including research and development, solution concept development, prototyping, testing, and production of in-house designed products. The manufacturing company actively pursued new product and technology development in several areas including sensory and diagnostic devices, new mechanical tools and devices, GPS-related products, and safety devices for babies and children. Omnitek's commitment to quality and innovation is proven by their ranking of #21 on the Aerospace & Defense Patent Scorecard, ISO 9001 Certification, and over 250 issued patents in the U.S. and other countries.

THE CHALLENGE. Given Omnitek's government client base, an assessment and compliance based on the NIST 800-171 Guideline was necessary to keep these clients in the future. NIST 800-171 is a codification of the requirements that any non-federal computer system must follow in order to store, process, or transmit Controlled Unclassified Information (CUI) or provide security protection for such systems. For assistance Omnitek turned to MTEC, part of the New York MEP and the MEP National Network™.

MEP CENTER'S ROLE. Using the NIST 800-171 Guideline's 110 cybersecurity controls, MTEC performed a gap analysis of Omnitek's systems and business to figure out exactly what was missing and what the optimal path to remediate problems would be. To do this, an internal and external vulnerability scan of Omnitek's network was done, the company's facility was physically inspected, current policies reviewed, employees surveyed, and networks evaluated. From the assessment, a full NIST 800-171 report was presented and thoroughly discussed with Omnitek.

As Omnitek was pleased with the depth and quality of MTEC's services, leadership engaged the Center to remediate the non-compliant controls. Remediation included extensive on-site and off-site services covering all policies and plans, training of all staff, unbiased recommendations and installation/integration of hardware and IT services and help with physical security. Through Omnitek's dedication, the company remediated all 110 controls and have a distinct advantage as clients now know their data is secure. Omnitek also greatly reduced their own cybersecurity risk.

"We were able to retain most of our current business because our government clients required cybersecurity compliance which we were able to achieve through the New York Manufacturing Extension Partnership's services. Furthermore, New York Manufacturing Extension Partnership made it very easy for us to obtain such compliance walking us through every step of the way. It wasn't easy obtaining compliance, but they made it as easy as possible. We would have no problem recommending such services to other small businesses in the state of New York."

-Thomas Spinelli, Administrative Partner

RESULTS



\$2,000,000 in increased or retained sales



\$15,000 in new investment



20 created or retained jobs

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