

## REYNOLDS MACHINE CO. SEEKS AS9100™ REV D QMS CERTIFICATION TO REMAIN COMPETITIVE IN TODAY'S MARKET

**ABOUT REYNOLDS MACHINE CO., INC.** Reynolds Machine Co., Inc. (Reynolds Machine) is located in Ruffsdale, Pennsylvania, in Westmoreland County and employs 16 people. Reynolds is a contract manufacturer of high quality, technologically advanced traffic control products for the rail industry.

**THE CHALLENGE.** Catalyst Connection, part of the Pennsylvania MEP and the MEP National Network™, and Reynolds Machine management met to discuss Reynolds' desire to receive certification to the AS9100™ Rev D Quality Management System (QMS) standard. Reynolds Machine has been receiving encouragement from major customers to pursue registration and ownership recognized the benefits to implementing such a system to the growth of their company.

**MEP CENTER'S ROLE.** Catalyst Connection's Craig Wilson provided auditing training and quality management system standard assistance to help them become compliant. Reynolds Machine was also able to utilize ARC Power mini-grants in order to offset the cost of this training.

"Catalyst Connection provided an initial analysis of our current Quality Management System to identify what gaps may exist between our currently documented QMS and the AS9100™ Rev D standard. Early in the implementation phase it was recognized that since the current QMS was designed to meet the former MIL-I-45208A inspection system standard the gaps were significant. Upon mutual agreement, the focus of the project shifted toward more of a discussion around the ISO standard requirements and how the organization could approach this need. Due to expectations from customers such as in aerospace, a subsequent project was proposed and initiated for AS9100 implementation assistance. Craig Wilson did a great job in helping us walk all the way up to the point where we're confident when we decide to go for certification that we will be very well prepared and very likely to be certified."

-Greg Reynolds, Owner

## RESULTS



**\$75,000** in retained sales



**14 jobs** retained and 2 jobs created



**\$62,000** in new investment

## CONTACT US



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