

PENNSYLVANIA SUCCESS STORY

TEAM DEVELOPMENT

ABOUT WOLFGANG CONFECTIONERS. Founded in 1921 by Delphi Eli and Mima Mae, Wolfgang Confectioners founded has been known for its quality, delicious confections, and its regionally recognized fundraising programs. Today Wolfgang Confectioners includes an incubator facility at the site of the historic downtown York factory, as well as a state-of-the-art, 135,000 square feet commercial manufacturing facility in Loganville, PA. The company produces private label confections and snacks for many national retailers, works with specialty confection entrepreneurs to innovate new products, while also providing contract manufacturing services for large snack and confectionery companies throughout the Northeast. Wolfgang Confectioners employs 97 people at their plants.

THE CHALLENGE. Wolfgang was seeking to upgrade the skillset of two associates from their current Six Sigma Yellow Belt foundation to a Green Belt level. Wolfgang Confectioners first engaged with MANTEC, part of the Pennsylvania MEP and the MEP National Network[™], in 2020 for Six Sigma training and project facilitation. Since then, they have continued to use MANTEC for Six Sigma training to improve their continuous improvement team.

MEP CENTER'S ROLE. MANTEC's expert worked with Wolfgang Confectioners to evaluate their current quality standards and created a plan to improve their processes. The training provided included instruction that built on the fundamental principles of Six Sigma. It also included onsite project work that identified and solved a unique quality issue using the principles learned in the coursework allowing training participants to apply their learning in a real-world, practical setting.

"We appreciate our relationship with MANTEC. As a 100-year-old start-up, we face unique new challenges as we have changed our business format from fundraising to being a co-manufacturer and experiencing explosive growth. MANTEC has helped us honor our commitment to continuous improvement and staff development."

-Tonya Nye, Director of Customer Logistics

RESULTS



\$1,000,000 in increased sales



\$192,000 in cost savings annually



7.8% increase in productivity on the product run

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