

DECKER FINDS PEACE OF MIND THROUGH CIRAS TECHNOLOGY ASSISTANCE

ABOUT DECKER MANUFACTURING CO. Decker Manufacturing Co. is based in Keokuk, Iowa and has 24 full time employees. Decker is a manufacturer of agricultural, equine and animal grooming products.

THE CHALLENGE. Decker wanted to acquire a new injection molding machine and while they had conducted preliminary diligence, they reached out to CIRAS, part of the MEP National Network™, to assist in helping identify sources, various options to consider (hydraulic vs. electrical), and costs.

MEP CENTER'S ROLE. CIRAS assisted by providing consultation around discussion on various sourcing options, key technical features (tangible and non-tangible), pros and cons of comparable machines, and potential ROI for consideration in identifying best option.

"We did a lot of research on our own, but we still had some questions. CIRAS just kind of put our minds at ease that we were making the right decision."

-Tony Fox, President

RESULTS



2 jobs retained, 1 job created



\$500,000 in increased or retained sales



\$275,000 in new investment



\$18,300 in cost savings

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