

SUCCESS STORY

CIFT ASSISTS TULKOFF FOOD PRODUCTS WITH AUTOMATION TO ACHIEVE OPERATIONAL CAPACITY

ABOUT TULKOFF FOOD PRODUCTS. A long time leader in the food industry, Tulkoff Food Products, headquartered in Baltimore, Maryland, is recognized for manufacturing a variety of full flavored, high quality condiments, specialty sauces and ingredients for industrial, food service, retail, co-pack and private label customers nationwide. Considered one of the largest condiment and specialty sauce co-packers, Tulkoff's retail line stretches back to the 1930s when its' founders bottled and sold horseradish at farmers markets. With over 85 years of experience, consumers continue to enjoy the same level of quality products from Tulkoff Food Products as they did over 85 years ago.

THE CHALLENGE. Tulkoff Food Products, headquartered in Baltimore, Maryland, had recently acquired a facility in Sharonville, Ohio. The company contacted CIFT, part of the Ohio MEP and the MEP National Network™, to provide support on an automation initiative for the new facility.

MEP CENTER'S ROLE. CIFT partnered with a service provider, CBT, to assist with design and engineering services. Additionally, CIFT assisted with implementing a more energy-efficient refrigeration system in the new plant. The project entailed design work for identifying hardware, panel builds, and engineering to automate the process equipment. CBT provided new programmable logic controller (PLC), human-machine interface (HMI) and variable-frequency drive (VFD) programs along with a set of electrical drawings for the panels. Twenty days of onsite commissioning and start-up support by the service provider were involved. The Sharonville facility is generating over \$2,000,000 of investment to the state of Ohio, and the completion of this automation project coordinated by CIFT was critical to bringing the facility up to operational capacity.

"Tulkoff Food Product's new facility is a great success in part because of CIFT's crucial support role in project planning and deployment. Tulkoff's advanced technology and efficiency projects benefitted from the resources and expertise of CIFT's talented team and the regional and industry connections they facilitated.

-Jordan Gershberg, Vice President of Operations

RESULTS



23 created or retained jobs



\$4,200,000 in new investment



\$1,500,000 in increased or retained sales

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Manufacturing Extension Partnership

