

SEEING THE POSSIBLE - INTRO TO CONTINUOUS IMPROVEMENT

ABOUT FASTSIGNS OF LANCASTER. FASTSIGNS® of Lancaster, Pennsylvania, is more than ready to help solve sign, graphic and visual communications challenges. Using marketing and signage knowledge, technology and project management experience, FASTSIGNS uses custom signs, banners and graphics to help increase business visibility. Whether a company needs a comprehensive solution or a single sign, banner or graphic, FASTSIGNS is so much more than just a sign company.

THE CHALLENGE. FASTSIGNS was looking to cultivate a culture of continuous improvement and accountability within their team. For help leadership turned to MANTEC, part of the Pennsylvania MEP and the MEP National Network™. MANTEC recognized the importance of developing personnel who could effectively use process improvement techniques and strategies to drive positive change.

MEP CENTER'S ROLE. The challenge was to transform FASTSIGNS' team into a cohesive unit that was committed to working together to achieve shared goals. This required a significant shift in mindset and approach, which could only be achieved through effective training. With MANTEC's help, FASTSIGNS was able to successfully overcome this challenge, creating a more productive and engaged team that was equipped to meet the demands of a dynamic business environment. MANTEC was able to work with FASTSIGNS with leadership development. Providing the necessary training and guidance to FASTSIGNS' leaders, equipping them with the skills and knowledge needed to create a culture of continuous improvement and accountability within their team.

"It was very easy working with MANTEC. Scott R. was our point of contact, and he went over and above to make sure we were getting the most out of the training opportunities. The consultants we used did a great job with our team helping them understand the lean concepts. With the lessons learned we have improved our efficiency in production from an average of \$130 per production hour worked to \$195 per production hour worked!"

-Robert Wakeley, Director of Operations

RESULTS



5 jobs created



\$250,000 in cost savings



\$200,000 in new or retained sales

CONTACT US



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