

NEW HAMPSHIRE SUCCESS STORY

CMMC COMPLIANCE WAS KEY FOR MICRO-PRECISION TECHNOLOGIES, INC.

ABOUT MICRO-PRECISION TECHNOLOGIES. Micro-Precision Technologies (MPT) is an independent manufacturer of hybrid integrated circuits, multichip modules, custom semiconductors and high-precision thick film substrates. Micro-Precision Technologies serves industries such as defense, aviation, oil and gas, industrial electronics, microwave communications, medical, and commercial applications. Their current owner & CEO Adrian Pike previously owned Aerospace Semiconductor, a similar company located in Lawrence, Massachusetts. Then, in 2020, he bought Micro-Precision Technologies and merged the 2 companies into their Salem, New Hampshire, facility under one name- Micro-Precision Technologies. They now have 15 employees working out of their 8,500 square foot facility.

THE CHALLENGE. "Part of our market is the military market. More and more they are requiring CMMC compliance or at least demonstrating a path to CMMC compliance," said Adrian Pyke, CEO of Micro-Precision Technologies. "It started to show up as requirements on some purchase orders and on specification they gave us. So we did it in response to their requirements or in expectation of their requirements."

Adrian attended a business event where he heard a presentation given by Mainstay Technologies, the 3rd-party CMMC service provider for NH MEP, part of the MEP National Network™. He spoke with a Mainstay representative, who contacted NH MEP to help Micro-Precision Technologies.

MEP CENTER'S ROLE. CMMC is a U.S. Department of Defense (DOD) program that applies to Defense Industrial Base (DIB) contractors. It is a unifying standard and certification model to ensure that DOD contractors properly protect sensitive information. NH MEP, with the support of its 3rd party service provider Mainstay Technologies, took Micro-Precision Technologies through the two-phase requirements of CMMC. For the gap analysis the Mainstay information security team worked with Micro-Precision Technologies to perform an assessment and identify compliance, noncompliance, or partial compliance with each of the 110 components required of CMMC. Mainstay provided a compliance report, along with consultations about the findings, and consultation on a plan of action and milestones creation (POAM). For phase 2 the Mainstay information security team created the appropriate corporate information security policies, procedures, strategies and plans to align Micro-Precision Technologies with CMMC.

RESULTS



\$500,000 in retained sales



\$100,000 in new products



\$60,000 invested in information systems



\$20,000 invested in workforce practices



\$5,000 in cost savings

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"Micro-Precision Technologies, Inc is very pleased with the NIST/CMMC compliance assistance made possible through the NH MEP program. NH MEP helped us identify a qualified supplier (Mainstay Technologies) who was able to work with us to tailor a NIST/CMMC compliance solution that met our needs and the needs of our military customer base. I would highly recommend anyone embarking on this path to take advantage of the resources made available through the NH MEP."

-Adrian Pyke, Owner & CEO

