

FORMPAK INCORPORATED - BECOMING ISO 9001:2015 CERTIFIED

ABOUT FORMPAK, INC. FormPak, a company founded in 1968 by engineers from the Monsanto Corporation in St. Louis, Missouri, has evolved into a leading provider of dry material handling and packaging systems. In addition to their specialization in bulk bag handling and Super Sack® systems, FormPak has expanded its product line to include flexible screw conveyors, small bag break stations, and screw and vibratory feeders. Through strategic partnerships with major bulk bag suppliers, FormPak has also successfully implemented a national bulk bag sales program. With a dedicated team of over 30 full-time employees and experienced contractors, including a professional engineer, FormPak boasts over 100 years of combined experience in the dry materials field. As an ISO 9001:2015 Certified company, FormPak utilizes its quality management systems to ensure customer satisfaction by consistently delivering high-quality equipment and bags that improve processes and enhance product outcomes for its customers.

THE CHALLENGE. FormPak is committed to providing customers with reliable equipment, bags, and exceptional service that meets their specific needs, ensuring smoother processes, higher product quality, and overall customer satisfaction. FormPak felt its current processes were not robust or connected in any way, so they had a conversation with a Missouri Enterprise Area Business Manager, who suggested a GAP analysis which would help to determine their current performance compared to its potential or desired performance. This analysis informed FormPak that they indeed had some gaps in their processes. After a discussion of the GAP analysis, the conversation led to ISO certification, which would improve their processes as well lead to the possibility of opportunities working with other ISO-certified customers. "FormPak has had a long history with Missouri Enterprise and has appreciated the former work completed, so we turned to Missouri Enterprise to help with ISO certification."

MEP CENTER'S ROLE. Missouri Enterprise, part of the MEP National Network™, is the perfect solution for manufacturing companies like FormPak. Their QMS experts came on-site and worked with FormPak to help them develop the systems they needed to prepare for and achieve their certification in the ISO 9001:2015. Since receiving the ISO certification and the GAP analysis, FormPak has been able to establish better processes and has had the chance to work with larger companies as a result.

"Missouri Enterprise has made it very easy for us to take on tasks that we once thought were not executable."

-Robert Contreras, President

RESULTS



22 new and retained jobs



\$200,000 increase in sales.
\$150,000 in retained sales



\$100,000 increased investment in the plant or equipment



\$75,000 in total new investments; \$75,000 increased investment in information systems or software



\$50,000 in unnecessary investments avoided or saved

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