

PRIME AIR SALES INCREASE DUE TO ISO 9001 CERTIFICATION

ABOUT PRIME AIR CORP. As a member of the Puerto Rico Manufacturers Association and of the Pharmaceutical Industry Association of Puerto Rico, Prime Air Corp. has served an active role contributing to the development of the cargo and transportation industry in Puerto Rico for the past 16 years. Prime Air Corp is among the leading providers of global logistics solutions in Puerto Rico. They have the most advanced technology and temperature-controlled infrastructure in the cargo area of the San Juan airport to meet the needs of pharmaceutical and medical device companies on the Island. Prime Air Corp. has more than 30,000 square feet of space, meeting the highest industry standards to provide flexibility, adaptability and optimal conditions for the handling and storage of medications, active ingredients, medical devices, and refrigerated components.

THE CHALLENGE. To meet the demands of the pharmaceutical and medical device highly regulated industries, the Puerto Rico Manufacturing Extension, part of the MEP National Network™, organization provided support through ISO 9001:2015 certification process. An initial formal Introduction to ISO 9001:2015 training was conducted for management and key personnel supporting the certification process.

MEP CENTER'S ROLE. Following this initial training, Prime Air Corp. increased efforts to ensure the company's quality management system to meet the requirements of ISO 9001:2015. All required support activities were improved, including employee engagement to meet quality standards. Training of internal auditors was also carried out, internal audits and management reviews were initiated. Finally, Prime Air Corp was audited by a certification body and received ISO 9001:2015 certification, with the direct support of Puerto Rico Manufacturing Extension. Prime Air Corp was audited by a certification body and successfully received ISO 9001:2015 certification, with the support and guidance of Puerto Rico Manufacturing Extension consultants.

"I have a long relationship with PR Manufacturing Extension and have always reached out to them when there's a need for improvement and growth. During 2021 we contacted PR Manufacturing Extension and Eng. Jose Pagan, and introduced us to Nydia Velez, Performance Consultant, she assisted us in the Implementation of ISO 9001:2015. We are very appreciative for the assistance provided and the continuous consultation services to support our business growth."

-Mrs. Iris Vincent, President

RESULTS



Over **42** new and retained jobs



\$5,000,000 in increased sales, an over 50% increase



Business growth (8% new customers) through expansion of services globally with new routes



Foment team work to meet increase demand and improve customer service



ISO 9001: **2015** training to management and company team to better understanding of stds. requirements

CONTACT US



#268 Muñoz Rivera Ave.
World Plaza Building, Suite
1002
Hato Rey, PR 00918



(787)756-0505



www.primexpr.org

