

WYOMING SUCCESS STORY

SCHLAGEL: SETTING A NEW STANDARD IN SAFETY, QUALITY, AND EFFICIENCY

ABOUT SCHLAGEL MANUFACTURING. Schlagel Manufacturing is a thriving farm implement equipment manufacturing and design company located in Torrington, Wyoming. Since its inception over 30 years ago, the company has experienced rapid growth and has established itself as a trusted provider of high-quality equipment designed to meet the needs of farmers, ranchers, and construction workers alike. With a strong commitment to customer satisfaction, Schlagel boasts a dedicated team of professionals who offer customized solutions tailored to each customer's needs.

THE CHALLENGE. Schlagel sought to strengthen its market position by improving organizational safety, quality and efficiency. Having previously collaborated with Manufacturing Works (MW), part of the MEP National Network™, Schlagel engaged MW to explore potential pathways, associated costs, and available funding options for the project.

MEP CENTER'S ROLE. MW, initiated the process by conducting a business assessment to outline a roadmap for enhancements. Subsequently, MW facilitated a connection between Schlagel and CS Consulting, a trusted vendor specializing in safety. After a successful initial call, the project began with the establishment of a clear scope of work. Moreover, MW partnered with Wyoming Workforce Services to aid in applying and securing a training grant, significantly reducing the cost of safety training for Schlagel. Impressed by these accomplishments, Schlagel turned to MW for additional support in identifying a new shipping provider and implementing a new ERP system, aiming to further boost efficiency and profitability.

"Manufacturing Works has continued to help Schlagel Manufacturing improve our processes by improving safety, efficiency, and profitability."

-Bryan Schagel, Owner of Schlagel Manufacturing

RESULTS



\$1,300,000 increase in sales over the previous year



\$9,691 training grant



A safer and more efficient workplace created

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