

## SUCCESS STORY

## COMMITMENT TO QUALITY PROVIDES COMPETITIVE EDGE & PATH TO GROWTH

ABOUT FLEXIT. FlexIT USA Inc (FlexIT) is a premier provider of hydraulic hose assemblies. FlexIT builds hydraulic assemblies for major OEMs, and the company's products are installed in combines, tractors, UTVs, mowers, and a wide range of additional construction and agricultural equipment. Located in Brandon, South Dakota, the manufacturer employs approximately 70 people at that location. FlexIT also operates a manufacturing facility in Anderson, South Carolina, that opened in 2023.

THE CHALLENGE. First earning its ISO 9001: 2015 Certification in 2019 at its Brandon facility, the scope of FlexIT's certification included hydraulic hose assembly, bulk hydraulic hose, hydraulic hose fittings, and custom hydraulic itks. In order to maintain this certification and keep the company competitive in its markets, FlexIT needed to invest in continued evaluation of its quality systems. FlexIT turned to SD Manufacturing & Technology Solutions (MTS), part of the MEP National Network™, for help.

**MEP CENTER'S ROLE.** FlexIt worked with MTS to complete an ISO 9001: 2015 internal audit of its management and quality systems to ensure that its customers continue to receive continue to receive quality products and services. Director of Operations Chris Swier also engages with MTS on a number of programs, including the C-Suite peer group and Lean Certification Course. Swier credits MTS services with boosting FlexIt's growth.

"I am very pleased to have the access to industry experts available to help our business grow. Without the programs and advice SDMTS offers to FlexIT USA, our growth would be significantly muted.

-Chris Swier, Director of Operations

## **RESULTS**



24 jobs created, 31 retained



**\$8,000,000** in retained sales



**\$7,000,000** in increased sales



\$6,200,000 in new investment, including plant, equipment, and processes



**\$280,000** in cost savings

## **CONTACT US**



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