

TRANSFORMING OPERATIONS AND CULTURE AT MEECO, INC

ABOUT MEECO, INC. In the dynamic landscape of manufacturing, businesses often face challenges that demand a strategic and transformative approach. MEECO, Inc., of Warrington, Pennsylvania, is an innovative manufacturer and distributor of trace analyzers for the gas, chemical, and semiconductor industries.

THE CHALLENGE. When MEECO's CEO Lisa Bergson wanted to address operational inefficiencies affecting sensor production and timely deliveries, she partnered with DVIRC, part of the Pennsylvania MEP and the MEP National Network™. According to Bergson, "One of the major motivations was that we had fallen behind on our sensor production... our work with Nico has really helped us to improve our throughput and our quality significantly."

MEP CENTER'S ROLE. Nico de Sousa, DVIRC's lean/continuous improvement content expert, played a pivotal role in orchestrating a comprehensive solution. MEECO and de Sousa initiated a journey that not only addressed immediate concerns but also laid the groundwork for sustainable operational excellence. This phase involved the formulation of a robust project plan, aligning stakeholders, and setting clear objectives. Some of the work conducted with the MEECO team included value stream process mapping, focused kaizen discussions, facility layout optimization, development of standard work, and implementation of visual controls among many other key initiatives. De Sousa was instrumental in guiding MEECO's project teams through specific improvement projects aligned with the company's goals and key performance indicators (KPIs). DVIRC's strategic collaboration with MEECO, Inc., demonstrates the effectiveness of a tailored approach to lean methodologies and continuous improvement. The project demonstrates operational enhancements and underscores the positive impact on workforce morale and organizational culture. MEECO is now well-positioned for sustained growth and success in the competitive manufacturing landscape, thanks to this transformative journey.

"Nico is wonderful to work with... He's very good at just gently probing and asking questions or just sitting there and listening. I know he's doing a lot because I see the results."

-Lisa Bergson, CEO

RESULTS



8 jobs created or retained



\$1,700,000 in new or retained sales



\$480,000 in new investment



\$395,000 in cost savings



\$300,000 in other

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