

AIM ASSISTS MHXCO IN TRAINING SPANISH SPEAKING MACHINE OPERATORS

ABOUT MHXCO FOAM COMPANY. MHX Co Foam is a privately-held company in Amsterdam, New, York, specializing in foam manufacturing. The company sells a wide variety of foam forms and serve various industries. MHX Co Foam is currently ISO 9001: 2015 certified and manufactures four major foam products.

THE CHALLENGE. As manufacturing business rebounds from the pandemic, this past year MHX Co has been hiring more machine operators. Like many manufactures, they are facing challenges finding qualified manufacturing workers. New machine operators were recently hired, and the workers' primary language is Spanish. The company has an opportunity to address recurring quality problems and productivity with enhanced operating procedures, detailed work instructions and formalized employee training.

MEP CENTER'S ROLE. The Advanced Institute for Manufacturing (AIM), part of the New York MEP and the MEP National Network™, worked with MHX Co to create standard operating procedures (SOP) and work instructions (WI) that will guide new employees through successful training and equipment operation. Leads and job coaches will utilize the newly created SOP's and WI to develop machine operators. AIM also provided translation services for the Spanish speaking employees that will take place in a formal training program.

"AIM has been a game changer for our business. Working in collaborative partnership, AIM delivered a high-quality training program that was tailored just for us. The training has already made a positive difference in our quality and our bottom line."

-Petra Schaefer, President & Owner

RESULTS



20 jobs created or retained



\$1,700,000 in new investment



\$500,000 in new or retained sales

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