

SUCCESS STORY

AIKEN PRECISION TECHNOLOGIES RETAINS SALES AND JOBS FOLLOWING SCMEP'S IATF GAP ANALYSIS

ABOUT AIKEN PRECISION TECHNOLOGIES. Founded in 2022, Aiken Precision Technologies manufactures cold forged steel products, including machining in the automotive sector.

THE CHALLENGE. Aiken Precision Technologies was looking for an IATF 16949 Gap Assessment to prepare for their May 2022 audit and determine readiness. It is becoming a requirement to have an IATF 16949 quality management system to retain customers and demonstrate adherence to documented systems. This establishes the company's commitment to high quality standards, telling current customers and potential new clients that they produce reliable products with minimal defects. The standard is an established symbol of quality within the automotive supply chain. They were also in need of coaching for their quality technician.

MEP CENTER'S ROLE. SCMEP, part of the MEP National Network™, conducted a two-day gap analysis alongside the APT quality technician to determine the state of compliance and readiness for the audit. In addition, the process familiarized the technician with the standard. The deliverable was the identification of areas that were not in compliance. The company passed their audit and remained certified which in turn retained clients.

"We want to thank SCMEP for your ordinal and timely support for the IATF audit every year. Please continue to support APT."

-Madeleine Campbell, Quality Supervisor

RESULTS



1 job retained



\$5,300,000 in retained sales



\$500,000 in increased sales



\$4,200 in new investment in workforce practices



\$4,000 in unnecessary investment avoided

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