

## ALIGNING LEADERSHIP

**ABOUT TRIMAC INDUSTRIAL SYSTEMS, LLC.** Trimac Industrial Systems is in Bonner Springs, Kansas, with over 30 years of experience. Trimac Industrial Systems became the only manufacturer of convection ovens, gas catalytic infrared ovens and electric infrared ovens in North America creating the most diverse offering of heating technologies in the marketplace. With all these heating technologies available, they are able to work with clients to determine what the best process for their part is, selecting the optimal solution from multiple technologies.

**THE CHALLENGE.** Trimac Industrial Systems was struggling to find their way through the chaos of growth and getting priorities of the company aligned.

**MEP CENTER'S ROLE.** Kansas Manufacturing Solutions, part of the MEP National Network™, hosted a facilitation meeting bringing together key stakeholders from Trimac Industrial Systems to assess their current position, define strategic objectives, and formulate actionable plans. KMS aimed to position their organization for continued success and growth in the manufacturing industry. KMS believes that this meeting served as a catalyst for innovation, collaboration, and strategic alignment within Trimac Industrial Systems team.

"This process 'helped to develop a clear, concise vision.'"

-Doug Smilor, VP of Operations

## RESULTS



26-27 jobs created or retained



\$3,000,000 in new or retained sales, due to 25-50% expected company growth



\$200,000 in cost savings by promoting skilled employees from within the company

## CONTACT US



14425 College Blvd  
Suite 120  
Lenexa, KS 66215-2317



(913)649-4333



[www.wearekms.com](http://www.wearekms.com)



*Trusted Advisors for Growth*