

ELEVATING LEADERSHIP THROUGH PEER GROUPS

ABOUT DAKOTA PUMP INCOPORATED. Dakota Pump Inc. in Mitchell, SD, prides itself on manufacturing the BEST packaged pump stations for both water and wastewater applications, as well as on having a top-notch automated systems technology department, second to none. Their team has extensive knowledge of water pumping systems, sewage systems, and water pump stations.

THE CHALLENGE. As a leader of a manufacturing company, there are certain aspects of executive decision-making that are difficult to discuss within your own company. To make the best possible decisions that optimize operations and sustain growth, peers in similar positions in the manufacturing industry are an excellent source of guidance - when they are able to freely share past experiences and best practices.

MEP CENTER'S ROLE. The C-Suite Peer Group at SD Manufacturing and Technology Solutions (SDMTS) allows leaders in manufacturing to freely discuss challenges, opportunities, and best practices without concern for their own team or competitive interests.

With professional facilitation, the C-Suite Peer Group brings together leaders committed to notable, strategic, and organizational growth. Each member understands complex scenarios, enabling the sharing of relevant and relatable experiences. The group thrives on trust, honest feedback, and a high degree of accountability - to each member and to each other.

In addition, the C-Suite Peer Group facilitates introductions to crucial business contacts, opportunities, and potential candidates for open positions.

"Peer Group has been instrumental in helping me lead the manufacturing business more effectively. The shared experiences, honest feedback, and diverse perspectives have challenged my thinking, provided fresh solutions to tough problems, and kept me accountable to my goals. It's like having a trusted advisory board that truly understands the unique pressures of this industry."

-Jim Sebert, Regional Vice President

RESULTS



\$750,000 increased/retained sales



4 increased/retained jobs



\$100,000 in cost savings



\$550,000 in new investment

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