

## BUILDING SUSTAINABLE SUCCESS: ATN'S LONG-TERM SUPPORT OF VALMET, INC.

**ABOUT VALMET, INC.** Valmet, Inc. is a global supplier to the pulp and paper industries, headquartered in Espoo, Finland. The company has over 225 years of industrial experience and operates in 40 countries. The Woodhandling Division in Florence, Alabama employs 42 people and provides complete woodyard solutions for the industry. Its offerings include OEM design and manufacturing of equipment and services for every step—from log intake through chip storage.

**THE CHALLENGE.** ATN, part of the MEP National Network™, began supporting Valmet, Inc.'s Florence, Alabama location over a decade ago, initially by providing Internal Auditor training to support their ISO 9001 quality certification. Since then, ATN has continued to assist the site in achieving additional certifications, including ISO 14001:2015 and ISO 45001:2018.

**MEP CENTER'S ROLE.** ATN supports Valmet, Inc.'s Florence, Alabama facility by conducting internal audits of its ISO 9001, ISO 14001, and ISO 45001 management systems. ATN supports Valmet, Inc.'s Florence, Alabama facility by conducting internal audits of its ISO 9001, ISO 14001, and ISO 45001 management systems. These audits identify deficiencies and opportunities for improvement, which ATN presents to Valmet's management. By maintaining these certifications, Valmet has preserved key customer relationships and expanded sales in the pulp and paper industries. The ISO systems have helped Valmet standardize processes, improve responsiveness to customer needs, and strengthen environmental and safety performance. Beyond ISO support, ATN has provided extensive environmental, safety, and health (ES&H) training, including compliance assessments, auditor training, powered industrial truck safety, and overhead crane and rigging safety. This training has played a vital role in enhancing Valmet's safety and environmental programs, aligning with ISO 14001 and 45001 requirements, and helping the company avoid significant potential costs associated with accidents and regulatory penalties.

**"Valmet, Florence greatly values our long-standing partnership with ATN. Their many years of service have given them deep insight into our ISO systems, allowing them to effectively identify gaps and support continual improvement. ATN's knowledge, professionalism, and dependability have been essential to our success, and we truly appreciate the strong relationship we have built together.**

-Suzy Michael, Production Unit Leader

## RESULTS

-  \$1,500,000 increased sales
-  \$750,000 retained sales
-  \$500,000 avoidance cost
-  2 jobs created
-  42 jobs retained

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